

Scenario Planning Example

1 Identify uncertainties and trends

2 Brainstorm possible outcomes + Assess impact

Uncertainties	Hypotheses			
Funding	25% decrease in state funding	10% decrease in state funding	No change in state funding	5% increase in state funding
Competition	New program opens in area in 6 months	New program opens 30 miles away	No new programs open	3 Assess probabilities
Policy	Legislation passes	Legislation passes with amendments	Legislation does not pass	Legislation stalled